



### **PMCLogic™ - Frequently Asked Questions**

### What is PMCLogic?

PMCLogic is a <u>management tool</u> designed to easily and accurately calculate the amount of paint and materials used to repair and refinish a vehicle in order to return it to pre-accident condition. Information generated from this program can be used to:

- Track and manage paint and material inventory.
- Provide accurate job costing for each vehicle repaired.
- Review a wide variety of detailed usage, costing, management and KPI reports.
- Create a paint and material predictive estimate and final invoice.

# How does PMCLogic calculate the list of and quantity of paint and materials used in the repair?

ComputerLogic has worked with P&M's manufacturers and industry experts for years to create thousands of templates that contain a list of the materials which would most likely be used in the repair, replace, and/or refinish for each specific body panel, structural or custom part for that specific class of vehicle.

The paint used to refinish each unique vehicle is also 'color code' specific. This differentiation affects both the price and volume of paint used for each repair.

## Can I easily modify an estimate generated by PMCLogic to add or remove certain P&M items?

Yes! When you create a PMCLogic estimate it is just that; an "estimate." Once the work on the vehicle is completed, to ensure accuracy for inventory management and final invoice billing purpose, the "estimate" should be reviewed and adjusted to reflect only those items that were actually used in the final repair of that specific vehicle.

For example: if a repair requires the use of seam sealer and that item is not automatically included in the original estimate, it can be quickly added by double clicking on 'seam sealer' in the products catalog in the PMCLogic program.

Adjusting the quantities used for each item is easy. It can either be done inside the PMCLogic program manually or automatically via an interface with the paint mixing system, estimating system, and/or bar code inventory management system.

#### How does PMCLogic calculate its prices for paint and material?

PMCLogic receives pricing information directly from most of the major paint and material suppliers. Prices for any products from manufacturers that do not send this information directly to ComputerLogic are gathered via researched through other sources, such as, distributors for these products and/or the Internet. PMCLogic uses the P&M manufacturers' highest published prices (which are typically referred to as List, MSP or Refinisher) as a "Reference Price" ("RP") in the PMCLogic's database. This RP is used by shops to calculate their cost and create their selling price, based on a target gross profit percentage they desire to make, for each of the P&M items they use.

### What is the typical workflow for users of PMCLogic?

- PMCLogic automatically creates a P&M estimate after the estimator or adjuster closes the original vehicle repair estimate in Audatex, CCC or Mitchell.
- When the job is confirmed (R.O. number created) and a job jacket is opened, PMCLogic can
  be set up to automatically print out the P&M "Work List" document. The "Work List" details
  all the P&M items expected to be used in that repair, along with the predicted quantities
  required for that job. Place the list into the job jacket for editing by the body shop
  technician or painter.
- At the conclusion of the job, save the changes to the original P&M "estimate" in the estimating system. PMCLogic then imports the updated data and matches usage to the actual P&M's used for that vehicle repair. PMCLogic also integrates with paint scale systems to automatically update paint volume from the shop's paint mixing system.
- PMCLogic can also be set up to auto print the shop's P&M invoice on every job. Once the final payment for P&Ms is received from the estimating system, the information auto-fills and closes out the R.O. in PMCLogic.